Cleary Gottlieb

Data Portability And EU Competition Law

Thomas Graf BITS, April 29, 2014

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Potential Impact Of Data Portability On Competition

- Limitations on data portability may create barriers to entry or switching
- Can potentially impact competition in several ways:
 - Same user switching to competing application
 - Same user using competing applications at the same time (multi-homing)
 - Different users using competing applications
 - Use of competing underlying platforms (e.g., operating systems)







Technical Constraints On Data Portability

- Format compatibility
 - For example *.doc vs. *.odt office formats
- Interfaces and protocols
 - For example ActiveSync email/calendar synchronization protocol

Functionality differences

- For example, functional differences between Bing adCenter and AdWords
- Platform support
 - For example, Oracle data base not running on HP Itanium servers

Executables



Analysis Under EU Competition Law

- Data portability issues would typically be analyzed under abuse of dominance rules (but rules on restrictive agreements can potentially be relevant too, e.g. in standard setting context)
- Analytical framework under Article 102 TFEU
 - Dominance

Can free products be dominant? *Microsoft/Skype*: "*market shares*" of free product "*are not the best proxy to evaluate the market power of providers*"

- Indispensability / risk of elimination of all viable competition?
- New product test / balancing
 - No cloning of platform / functionality (*Microsoft*)
 - Duty to port application to other platform? (*HP/Oracle* litigation)
- Objective justification
 - Reciprocity
 - User protection

Google's Approach To Data Portability

- End user apps: Google Takeout
 - Central tool for data export
- AdWords: Several tools for data export
 - AdWords Frontend, AdWords Editor, AdWords API

Download a copy of your data					Create an archive My archives
Your account, your data. Download a copy.					
Cre	ate an archive				
Supporting 17 products and counting					
- 🚖	Bookmarks	Μ	Mail	31	Calendar
All	Contacts	۵	Drive	0	Profile
9	Hangouts	Ø	Google+ Circles		Google+ Stream
Q-1	+1s	23	Google+ Pages	B	Blogger
- 🖷	Messenger		YouTube	4	Google Photos
U	Google Play Books	ø	Google Code Project Hosting		

- EU Commission investigated certain limitations in AdWords API T&Cs that precluded direct, automatic data transfer by third-party tools
 - Rationale was to protect against functional differences : "The systems have different campaign options [...]. I wouldn't want to use a programmatic tool to dump campaigns into other system from AdWords", Searchenginewatch
 - No restrictive effects: "Google's API restriction has no discernible effect on Google's rivals [...] the vast majority of search engine marketing firms and advertisers stated that Google's API restriction was irrelevant to their advertising platform decision", FTC Commissioner Rosch
 - Google pragmatically agreed to remove limitations

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